Tyco Acquisition of Visonic  
Frequently Asked Questions

Q. Why is Tyco acquiring Visonic?  
A. Visonic is a global developer and manufacturer of wireless security, safety, home control and healthcare solutions, primarily addressing the residential market. The company has deep roots in the security market and strong sales channels in key areas of the world. Tyco Security Products recognized Visonic’s strengths in the wireless intrusion, safety, and healthcare solutions segments of the intrusion market. In addition, Tyco Security Products sees great value in Visonic’s wireless expertise and innovative PowerG products released in the past year. By becoming part of Tyco, Visonic will be able to provide innovative wireless technology and products to Tyco Security Products’ Intrusion business and enable them to leverage the strengths of combined research & development and manufacturing facilities. Visonic technology and products will be an excellent complement to Tyco’s existing portfolio.

Q. What else is attractive about Visonic?  
A. A division of Visonic known as Visonic Technologies provides real-time RFID tracking systems, which can be used for tracking people and assets in applications such as hospitals and prisons. In addition, Visonic has a state-of-the-art 10,000m2 manufacturing plant in Kiryat Gat, Israel.

Q. What should I expect from this acquisition?  
A. You can expect everything we offer you today and much more. After closing, Visonic will continue to exist as a company and legal entity. We will carry on with our current activity in Israel and continue fulfilling all our agreements and commitments. After becoming part of Tyco Security Products, we in Visonic will carry on with our support tradition which is our claim to fame. We will continue responding to your local and specific requirements, customization requests, and to the variety of needs arising from different segments in the market, different countries, different languages and different business cultures. Looking forward, you are likely to see a more broad-based robust portfolio in wireless intrusion products that span the residential and commercial markets. This acquisition is a great opportunity for shared growth for Visonic, our customers and suppliers.

Q. What is Tyco’s specialty?  
A. Tyco International is a diversified, global company that provides security products and services, fire protection, and detection products and services, valves and controls, and other industrial products. Tyco had 2010 revenue of $17 billion and has more than 100,000 employees worldwide.
Tyco Security Products is a business unit of Tyco International. It is a unified group of world-leading access control, video and intrusion brands. The division has combined some of the most esteemed brands in security: DSC and Bentel in the intrusion field; American Dynamics in video; Software House, Kantech and CEM in access control; Sur-Gard in central station communications and Connect24 for wireless communications. Tyco Security Products operates in more than 40 offices with over 2000 employees.

Q. Which markets does Tyco Security Products serve?
A. Tyco Security Products has more than 40 offices worldwide offering security products and solutions to residential and commercial markets. Tyco has strong presence and sales predominantly in North America. Visonic’s strong presence in the European security market complements this.

Q. How does the acquisition of Visonic fit into the overall strategy of Tyco Security Products?
A. The acquisition of Visonic is a perfect fit into Tyco’s strategy from a technological, geographical and product standpoint. The addition of Visonic to the Tyco group will provide a unique wireless intrusion portfolio of products and services that would allow Tyco to broaden its offering to global markets.

Q. Does Tyco plan other acquisitions to boost this or other product segments?
A. Tyco Security Products is in general looking for opportunities to strengthen its market leadership position.

Q. Where does Tyco Security Products operate / headquartered?
A. Tyco Security Products is headquartered in Westford, Massachusetts, USA with major offices in Belfast, Ireland; Heathrow, UK; Shanghai, China and Bangalore, India.

Q. Are Tyco products sold through distributors? Dealers?
A. Intrusion-branded products are sold through distribution. Access and Video branded products are sold via integrators and distribution.
Q. Who are the members of Tyco Security Products’ senior leadership team?
A. Mark VanDover is the President of Tyco Security Products. The division’s senior team includes:
   Ron Eicholtz, VP Finance;
   David Grinstead, VP International Sales;
   Chuck Hutzler, VP Product Management;
   Joe Hogan, Assistant General Counsel;
   Linda Mansillo Kear, Senior Director Marketing;
   Glen Brislan, VP Supply Chain;
   Joe Buccino, VP R&D;
   Aidan Linehan, Director, IT;
   Adriana Adelson, Senior Director, Business Development;
   Bob Hetzel, VP, HR.

Q. When is the transaction expected to close?
A. The transaction is expected to close towards the end of this year and is subject to customary closing conditions.

Q. What happens to Visonic shares?
A. Until closing Visonic shares will continue to trade. At closing all the shares will be bought by Tyco and there will be no trading of these shares.

Q. If I have questions about Tyco and its products who should I contact?
A. Please continue to contact Visonic staff for any questions.