

Mark Ingram joins Visonic Americas

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Mark Ingram was recently named VP of sales for Visonic

Visonic Americas is pleased to welcome industry veteran Mark Ingram as its new VP of Sales. Ingram has mapped out a long and successful career in the security industry. Marking his beginnings as an installer for an alarm company in Connecticut in 1973, he went on to work in Sales for ADT before moving to the manufacturing side as the New England Sales rep for C&K Systems in the 80s. Ingram transitioned again to the distribution side and joined ADI in 1990. He held several senior sales positions there and served, most recently, as VP of National Accounts since 2003. He joined Visonic Americas in early 2009.

"I'm pleased to put my skills to work for Visonic," Ingram says. "The brand has been around for a long time. Visonic products have always been stellar and innovative. They were the first ones not to false alarm, have digital motion detectors and innovate in that kind of space. Visonic is a company committed to partnering and has the agility to do so consistently with its customers."

Ingram is excited about working with companies to introduce new sources of recurring revenue such as the PowerMax brand family of wireless home security and control kits (PowerMax Express introduced at ISC West) and the new high security Tower detectors. Equipped with a full array of robust residential controls, wired and wireless detectors and solutions, Mark is looking forward to seeing old friends and making new ones.

Established in 1973, Visonic Group has built a strong reputation as a world leader in the design, development, and manufacture of the highest quality products and systems for the security industry. Visonic partners with institutional, industrial, commercial and residential markets and personnel for life safety and property protection. Its products, which are installed in more than 70 countries, span Access Control, Burglar Alarms, Control Panels, Wireless Alarm Equipment, Detection Devices, Sensors, and Medical Alert Systems. For more information, call 1-860-243-0833 or visit <http://www.visonic.com/>.